

+4%

INCREASE IN SALES

COMPARED TO

MARCH 2021

INCREASE IN AVERAGE DOM COMPARED TO MARCH 2021

-23.7%

+21.1%

+5.4%

INCREASE IN AVERAGE PRICE COMPARED TO MARCH 2021 INCREASE IN MEDIAN PRICE COMPARED TO MARCH 2021

|                |                    | MAR 2022  | MAR 2021  | %Δ     |
|----------------|--------------------|-----------|-----------|--------|
| Overall        | AVERAGE DOM        | 45        | 59        | -24%   |
|                | % OF ASKING PRICE  | 101%      | 97%       |        |
|                | AVERAGE SOLD PRICE | \$506,253 | \$418,130 | 21.1%  |
|                | # OF SALES         | 24        | 23        | 4.3%   |
|                | # OF CONTRACTS     | 20        | 11        | 81.8%  |
|                | NEW LISTINGS       | 17        | 31        | -45%   |
| Houses         | AVERAGE DOM        | 42        | 30        | 40%    |
|                | % OF ASKING PRICE  | 101%      | 98%       |        |
|                | AVERAGE SOLD PRICE | \$442,833 | \$469,750 | -6%    |
|                | # OF SALES         | 9         | 12        | -25.0% |
|                | # OF CONTRACTS     | 9         | 3         | 200%   |
|                | NEW LISTINGS       | 11        | 8         | 38%    |
| Condo/Co-op/TH | AVERAGE DOM        | 46        | 90        | -49%   |
|                | % OF ASKING PRICE  | 100%      | 97%       |        |
|                | AVERAGE SOLD PRICE | \$535,523 | \$361,818 | 48%    |
|                | # OF SALES         | 15        | 11        | 36.4%  |
|                | # OF CONTRACTS     | 11        | 8         | 38%    |
|                | NEW LISTINGS       | 6         | 23        | -74%   |
|                |                    |           |           |        |

<sup>\*</sup> DOM, PPSF, and  $\Delta$  are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.